

THE LEGAL AI GUY

Building the AI-Powered Law Firm

John Jakovenko Fractional COO • Bestselling Author • AI Strategist

MBA • SHRM-SCP • SPHR • CLM



PRACTICAL AI — NOT AI HYPE

John Jakovenko has spent more than twenty years inside law firms fixing the operational problems that keep managing partners awake at night. Today, as **The Legal AI Guy**, he helps firms build **AI-powered operating systems** that increase profitability, improve decision-making, and eliminate administrative bottlenecks.

BUILT FOR Managing Partners • Law Firm Owners • COOs & Executive Directors • Legal Administrators

★ **Amazon**
BEST SELLER

Lawline
CLE FACULTY

ALA
LEGAL ADMIN
ASSN.

SHRM
SCP CERTIFIED

CLM
CERTIFIED LEGAL
MGR

Buffalo
MBA

UNC
M.S. ACCOUNTING

SIGNATURE KEYNOTES

01

The AI Operating System™

How modern firms win without hiring more people.

90-DAY ROADMAP

PROFITABILITY

02

Stop Buying AI. Start Building Workflows.

Redesign the work first — then choose technology that supports it.

TOOLS VS SYSTEMS

MEASURABLE ROI

03

AI Isn't a Tool. It's a New Way of Thinking.

Changing how a firm thinks about AI — not just which software it buys.

PHILOSOPHY

CULTURE SHIFT

04

The Millionaire Law Firm

Growth alone does not create wealth. Operations do.

KPIS THAT MATTER

OWNER FREEDOM

WHAT ORGANIZERS SAY

"One of the most practical AI presentations we've had — our partners left with a plan, not a pep talk."

SAMPLE — [Name, Title • Firm / Conference]

"The rare AI speaker who focuses on implementation instead of theory."

SAMPLE — [Name, Title • Firm / Conference]

AREAS OF EXPERTISE

Artificial Intelligence

Law Firm Operations

Legal Technology

Profitability

KPIs & Dashboards

Workflow Automation

Financial Management

Human Resources

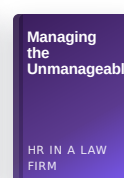
Strategic Planning

Fractional COO

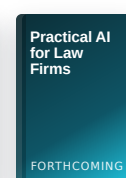
THE BOOKS



The Millionaire Law Firm
★ BEST SELLER



Managing the Unmanageable
HR in a Law Firm



Practical AI for Law Firms
Coming soon



BOOK JOHN TO SPEAK

LegalAIGuy.com/speaker

Speaker reel, session descriptions & booking.
Scan to view.

ENGAGEMENT FORMATS

- **Keynote** 45–60 minutes
- **Breakout / Workshop** Hands-on implementation
- **Executive Retreat** Partner strategy sessions
- **CLE-Accredited** Continuing legal education